

Dear Friends,

More information about this free presentation is included below.

You are encouraged to bring a friend and arrive early to get good seating! For information about the sponsoring organization, email your inquiry to Mike Simmons at simmons_mk@yahoo.com.

This networking meeting is sponsored by the DFW Sales & Business Development Group and open to all professionals!

Tuesday Morning – July 13, 2010

Location: St. Andrew United Methodist Church
Festival Hall (N.E. Corner of Bldg. - 2nd Floor)

* *Please park in Upper Northeast parking lot (enter from Mira Vista Street).*

7:45 AM – 7:59 AM – Arrival and “Sign-In”

8:00 AM – 8:34 AM – Welcome and Announcements (e.g. Landings)

8:35 AM – 9:49 AM – “Professional’s Guide to Higher LinkedIn Rankings”

9:50 AM – 10:00 AM – Closing Remarks & Informal Networking

St. Andrew United Methodist Church (UMC)
(1/2 mile east of the Dallas North Tollway)
5801 W. Plano Parkway
Plano, Texas 75093

Map to event: <http://bit.ly/1i7fq6>

We hope to see you there.

Best regards, David

PS: This is an excellent program! You won't be bothered with commercials or promotions of any kind.

David J. Lanners

MBA (Harvard), CFPIM, CIRM, CMQ/OE, CQA, CQE, PMP

12140 Larchgate Drive

Dallas, TX 75243-5053

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Email: leaderhelper@gmail.com

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Gratias ago ergo sum

"I thank therefore I am."

** THE BEST COMPLIMENT I CAN RECEIVE IS A "THANK YOU" **

FREE program sponsored by the DFW Sales & Business Development Professional Networking Group
Reservations are not required. However, we suggest you arrive by 7:45 AM to get good seating.

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“Professional’s Guide to Higher LinkedIn Rankings”

(Proven techniques for getting your profile to rank higher on LinkedIn searches)

If the following questions pique your interest, this presentation will give you practical career tools:

How do I find a job that matches my interests and skills using LinkedIn?

How do I choose keywords and design my profile so recruiters can find me?

Where do I place keywords and phrases in my profile for maximum impact?

What’s a practical approach to measuring my progress on LinkedIn rankings?

How do I get my name on the top or near the top of the LinkedIn rankings?

Which endorsements (recommendations) boost my LinkedIn rankings?

Presented by:

David J. Lanners

MBA (Harvard), CFPIM, CIRM, CMQ/OE, CQA, CQE, PMP

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“Professional’s Guide to Higher LinkedIn Rankings”

(Proven techniques for getting your profile to rank higher on LinkedIn searches)



David J. Lanners, MBA (Harvard)

CFPIM, CIRM, CMQ/OE, CQA, CQE, PMP

As a pro-bono advisor/consultant and advisor to unemployed/underemployed professionals, David Lanners specializes in helping individuals get higher rankings in LinkedIn searches. As an independent user who is not affiliated in any way with LinkedIn, Mr. Lanners was free to use his experience and skills to get his own profile to appear consistently among the top ten in any of more than four dozen key phrases. The techniques he developed can be used by anyone who writes at a 9th-grade level and can count from one to one-hundred. We will enjoy learning from real-life examples presented by a graduate of the Harvard Business School with early life experience-based qualifications from the school of hard knocks.

David will cover:

- **Where to Place Keywords and Phrases for Maximum Impact**
- **A Practical Approach to Measuring Your Rankings Progress**
- **Which Endorsements Boost Your LinkedIn Profile’s Ranking**

Mr. Lanners has refined his skills through more than two decades of delivering executive consulting services and custom (tailored) seminars in operations management, new product development, engineering administration, and project management. Before his most recent assignment as a senior consultant with NEC, Mr. Lanners directed an international consulting firm and held technical, senior advisory and managerial positions with several major high-tech companies. Mr. Lanners has served on the Industry Advisory Council for the SMU School of Engineering and on the Program Advisory Council for LeTourneau University. His community service includes substantial contributions in numerous appointed and elected positions with D/FW area non-profit organizations.

Mr. Lanners received his project management professional certification from the Project Management Institute in 1993 and served three terms as president of the 2,500+ member Dallas Chapter where under his leadership more than 1,000 chapter members earned their PMP certification and the chapter tripled in size in less than three years. Mr. Lanners is certified as a quality auditor, quality engineer, and quality manager by the American Society for Quality. He is also certified at the fellow level in production & inventory management and certified in integrated resource management by the American Production & Inventory Control Society. Mr. Lanners was elected to Beta Gamma Sigma national business honor society and is a member of Mensa and Intertel. He received an **A.E.S.** degree from Normandale College, a **B.S.B.** degree from the University of Minnesota and an **M.B.A.** degree from Harvard.